



Brownstone Asset Management

Brownstone Small Cap Model | As at September 29, 2023

MODEL CHARACTERISTICS

Investment Manager:	Brownstone Asset Management Inc.
Holdings:	35
Average Market Cap:	\$1.3 billion
Median Market Cap:	\$916.0 million
Largest Market Cap:	\$7.7 billion
Smallest Market Cap:	\$134.0 million
Weighted Average Dividend Yield:	3.50%
Benchmark:	S&P/TSX SmallCap Index
Benchmark Dividend Yield:	2.56%
Minimum Investment:	\$500K minimum account size
Structure:	Segregated Account

TOP 10 HOLDINGS

Weighting (%)

EQB Inc. <i>The 7th largest bank in Canada</i>	4.6%
GoEasy Ltd. <i>A leading alternative financing business</i>	4.6%
Surge Energy Inc. <i>Canadian energy company</i>	4.1%
Cardinal Energy Ltd. <i>Canadian energy company</i>	4.0%
Wajax Corp. <i>Canadian industrial products & service provider</i>	3.8%
Chesswood Group Inc. <i>A specialty finance company</i>	3.7%
Headwater Exploration Inc. <i>Canadian energy company</i>	3.6%
Black Diamond Group Ltd. <i>Provider of workforce housing & modular buildings solutions</i>	3.6%
Yangarra Resources Ltd. <i>Canadian energy company</i>	3.5%
Alaris Equity Partners <i>Private equity company</i>	3.5%

About the Manager

Brownstone is a value-focused investment firm based in Calgary, Alberta. The firm was established in 2003 and manages investments for high-net-worth individuals, corporations, and family offices across Canada.

What Does the Pool Invest In?

The Brownstone Small Cap mandate invests in smaller Canadian equities. The mandate can invest in small and medium-sized companies from any industry or sector, and seeks out businesses that are overlooked by larger institutional investment managers. The investments in the mandate will change over time.

What is the Investment Objective?

The Small Cap mandate seeks to generate above-average returns over the long-term through capital appreciation while earning a higher dividend yield than the benchmark. The Manager balances potential upside with a robust risk management framework to target a moderate overall risk tolerance. The mandate is invested with a medium-to-long-term time horizon.

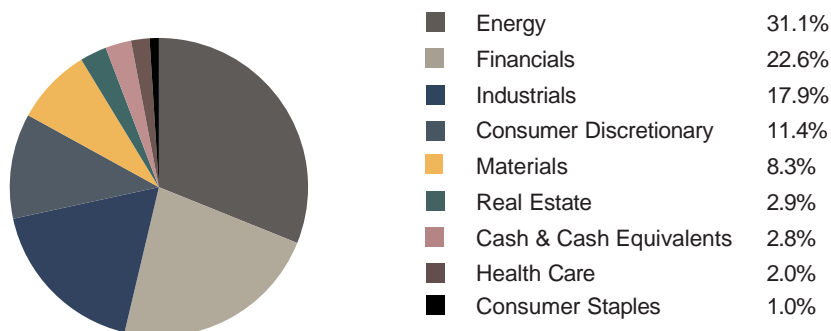
Investment Strategy

Similar to Brownstone's core Large Cap mandate, a disciplined, bottom-up, research-driven investment process is applied to select stocks and construct a broadly diversified portfolio of smaller Canadian equities. The Small Cap mandate is biased towards companies with characteristics such as strong financial strength, sustainable corporate earnings growth, significant cash flow generation, and a history of paying resilient dividends over time. The Manager utilizes a long-term holding period to allow for corporate growth, tax-efficient compounding, and to minimize transaction costs.

Investment Restrictions

The Small Cap mandate will hold between 30 and 45 individual positions at any one time. The maximum position weighting of any individual holding is 10%. The maximum sector weighting is 40% and there are no minimum number of sectors. The Small Cap mandate is currently only offered in segregated accounts with a minimum investment amount of \$500K.

INVESTMENT MIX



SECTOR WEIGHTS

